



Hi Monique,

April 14, 2010

George, from FOX Pools in Grand Rapids, MI asked me to send you a quick note about our experience with Heatsavr last season.

We have a neighborhood association outdoor pool in Byron Center, MI. You may not know it, but we had one of the coldest summers on record last year in Michigan, which should have meant more cost to us for gas (heat) than in previous years. We have a salt water pool and have been using a solar cover and roller for the past several years to try to cut costs and keep the heat in the water, instead of the air.

Last season, George asked us if we would like to try a new product. We went to your website and researched everything we could find and decided to give it a try. After about a month, we sold the solar cover, and a month later we sold the reel! We use a small amount of Heatsavr each night at 9:30pm right after the pool closes (the automatic distribution gizmo). Even with the colder than normal summer nights, we never dropped below 74 degrees (in the morning), and had virtually no heat loss (steam coming off the water) in the morning. I assume the product formed a skim and kept the heat in (just like advertised). We keep the pool around 81 degrees during the day, and on the warmer nights last summer, the pool temperature would be 78 degrees in the morning. We never achieved those results using a solar cover.

We reduced our cost to operate by more than 30%, in a cold summer, with costs for gas up from the prior year. Gotta say, I love it! Great product, and I have no complaints. Sure like not having to put on and take off that bulky cover each day. Plus, the kids all leaned on it and popped the bubbles, which meant we had to buy a new cover every two years.

Thanks for inventing Heatsavr, and thanks to George for recommending it!

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